

**booz&co.**

---



**Make your  
mark**

---

---

*Booz & Company works closely with clients to create and deliver essential advantage. We bring foresight and knowledge, deep functional expertise, and a practical approach to build capabilities and deliver real impact.*

---

---

## THE NEXT CHAPTER

---

Our founder, Edwin Booz, defined the profession when he established the first management consulting business in 1914.

For nearly a century we have helped our clients realize the essential advantage needed to survive, thrive and win. In 2008, we separated our operations from our U.S. government consulting business, which retains the name Booz Allen Hamilton. We continue to work with businesses, governments, and organizations around the world, now under the name Booz & Company.

A career at Booz & Company demands world leading thinking, experience and expertise. You will have the opportunity to work with diverse and engaging colleagues to help prestigious organizations around the world seize their most promising opportunities and solve their most pressing problems. You'll help clients envision strategies to further their missions...and then work side-by-side with them to bring those strategies to life.

---



## A CLEAR AMBITION

Booz & Company works closely with the world's leading institutions, public and private, to create and deliver essential advantage. We bring foresight and knowledge, deep functional expertise, and a practical approach to build capabilities and deliver real impact.

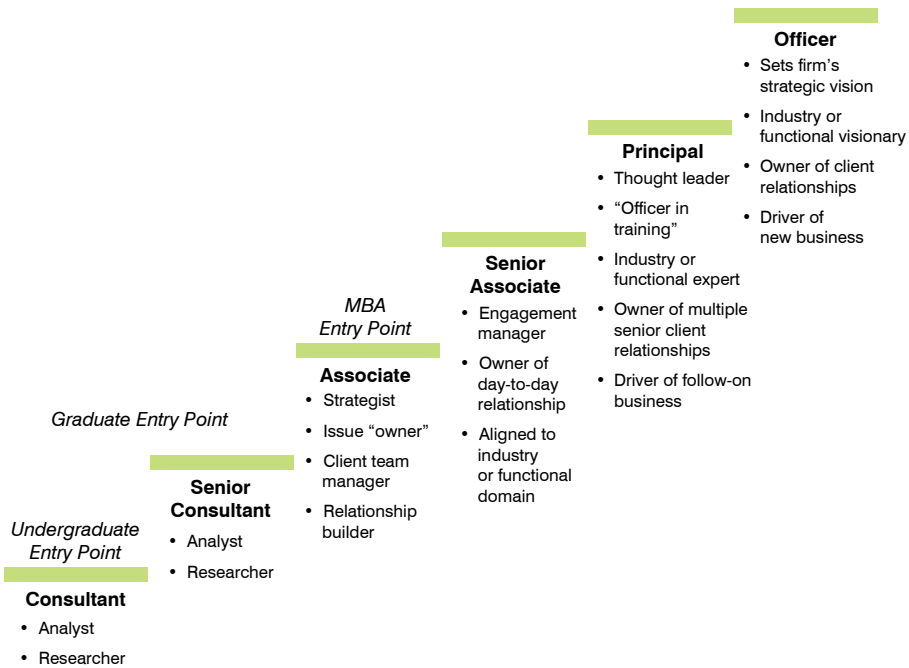
We have been involved in some of the most celebrated business episodes of their day. The dawn of the contract system for Hollywood movies, the merger of the National and American football leagues, the rescue of Chrysler Corporation from bankruptcy, and the creation of Deutsche Telekom from government agencies that had grown up on both sides of the Iron Curtain all involved Booz & Company assignments.

We've helped clients around the world seize their most promising opportunities and solve their most pressing problems.

More recently, our projects have included:

- Helping one of the world's largest oil companies become a major provider of solar power
- Running strategic wargames for consortia seeking to combat the spread of HIV/AIDS in rural regions in India
- Partnering with a major European pharmaceutical company to create a direct-to-pharmacy distribution model that will protect patients from receiving counterfeit medicines
- Contributing to the transformation of a public-sector pension service in the United Kingdom so that enrolling for benefits, which used to take weeks, can now be done in one phone call
- Building a growth strategy for a global entertainment company as part of an economic development plan for one of the world's fastest-growing cities
- Working with leading television broadcasters and telecommunications providers in the Middle East and other regions to help them converge into global communication companies
- Working with the government of Australia to roll out a smart card so that 20 million people can seamlessly access social services
- Developing a strategy for a major consumer products company to revive a 40-year-old brand and successfully relaunch it worldwide
- Helping major telecommunications service providers in the Middle East to migrate from legacy to next-generation networks
- Supporting the establishment of the first dedicated pediatric oncology center in the Middle East and Africa, thereby enabling more children to survive cancer
- Designing new uses of information technology on drilling platforms to make oil companies more profitable, safer, and better able to deal with demographic trends

*It is the opportunity to work on projects like these that attracts people to Booz & Company.*



---

## THE PATH FORWARD

---

To create and deliver essential advantage Booz & Company recruits the best and brightest from leading business schools, undergraduate institutions, and other degree programs, as well as experienced professionals with outstanding track records. At the outset of their Booz & Company careers, our consultants build their strategy and analytical skills; after several years they develop into strong industry or functional experts.

### **Graduates/Undergraduates**

Graduates or Undergraduates join Booz & Company as Consultants or Senior Consultants, depending on the extent of academic experience. They receive extensive training to develop the high-level business, communication, and analytical skills they need to become powerful contributors to client projects. Most Consultants stay with the firm for two to four years before attending a top-tier business school or taking PhD leave—often with Booz & Company sponsoring them throughout their program.

### **MBA's and other advanced degrees**

Typically, MBAs and those with other advanced degrees join Booz & Company as Associates, whose focus is working with clients to identify, clarify, and resolve complex issues critical to strategic and operating success. Associates construct the analytical framework and work steps for each assignment before driving to recommendations for change. They are responsible for a specific workstream and may lead the engagement's junior staff.

### **Experienced professionals**

Booz & Company hires candidates from industry and consulting backgrounds for their diverse skills and experiences. Essential to Booz & Company's ability to deliver results for our clients, experienced hires enter the firm at different levels, depending on their professional background and qualifications.

While many Booz & Company consultants follow a well-traveled career path, spending two or more years at each level, others take a more flexible approach to their careers. Booz & Company will help you envision and carve out your own career—and support you with world-class training, career development, and formal mentoring programs.



---

## ACCELERATING YOUR LEARNING CURVE

---

To perform at the highest levels of strategy consulting, consultants need more than on-the-job experience and training. Success at Booz & Company requires a proactive approach to achieve personal and professional growth.

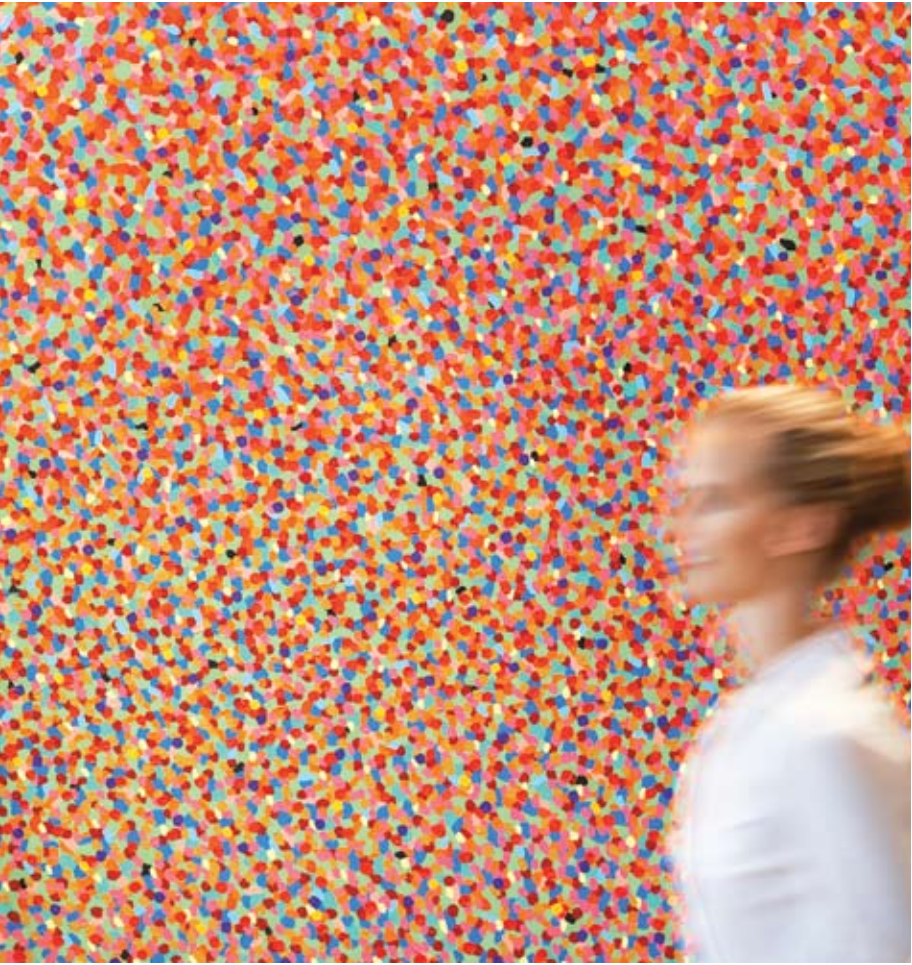
Professional development begins on your first day and continues throughout your career. All new hires undergo a comprehensive orientation, which imparts Booz & Company's heritage, culture, and approach to consulting. Once onboard, you will continue to find opportunities for growth—including:

- Mentoring and performance coaching
- A curriculum tailored to your development needs
- Cultivation of higher order talents, such as leadership, judgment, insight, team-leading, and business development to succeed in business and in life
- Career enhancement by completing an MBA or PhD at a top-tier business school or university

Moreover, you will receive regular feedback about your performance. We know that constructive feedback is one of the most important factors with regard to motivation and personal development. At Booz & Company we therefore take performance reviews very seriously. Regular appraisals are conducted by an impartial party using a feedback process involving seniors, juniors, and peers.

At Booz & Company, you will get to see results and be measured by them. Each experience will better prepare you for the next challenge.

---



---

## DIVERSE MINDS

---

Our people are our greatest asset. Booz & Company recognizes that it takes exceptional individuals with different talents and perspectives to develop the innovative solutions our clients expect. And we believe the most effective teams reflect diverse backgrounds and ideas. We constantly strive for better ways to understand what diversity means and what challenges it poses in a multinational and multiethnic workforce such as ours.

Booz & Company's commitment to diversity in the workforce is evident at every level of the firm and in our partnerships with other groups that share this commitment. Our fundamental equal employment policy is to identify, attract, retain, and advance the most qualified persons, regardless of race, religion, gender, age, marital status, sexual orientation, disability, or national origin.

---



---

## ACHIEVE BALANCE

---

Working for the most prestigious clients is challenging. At the same time, our people truly enjoy what they do. Our projects are exciting, and our consultants enjoy working with other exceptional people, solving problems, delivering results, and making a difference.

But we know that there's more to life than work, and that we all benefit when employees are happy, healthy, and leading a well-balanced life. We offer employees abundant opportunities to give something back to their communities through self-chosen projects, firm-sponsored volunteer activities, and pro bono assignments at non-profit organizations. Our talented staff welcome the chance to bring together their professional skills and personal service goals. Our contributions impact our clients and the global community at large.

Booz & Company will help you achieve a balance that is right for you.

---

---

## BOOZ & COMPANY WORLDWIDE OFFICES

### Asia

Beijing  
 Hong Kong  
 Seoul  
 Shanghai  
 Taipei  
 Tokyo

### Australia, New Zealand, and Southeast Asia

Adelaide  
 Auckland  
 Bangkok  
 Brisbane  
 Canberra  
 Jakarta  
 Kuala Lumpur  
 Melbourne  
 Sydney

### Europe

Amsterdam  
 Berlin  
 Copenhagen  
 Dublin  
 Düsseldorf  
 Frankfurt  
 Helsinki  
 London  
 Madrid  
 Milan  
 Moscow  
 Munich  
 Oslo  
 Paris  
 Rome  
 Stockholm  
 Stuttgart  
 Vienna  
 Warsaw  
 Zurich

### Middle East

Abu Dhabi  
 Beirut  
 Cairo  
 Dubai  
 Riyadh

### North America

Atlanta  
 Chicago  
 Cleveland  
 Dallas  
 Detroit  
 Florham Park  
 Houston  
 Los Angeles  
 McLean  
 Mexico City  
 New York City  
 Parsippany  
 San Francisco

### South

### America

Buenos Aires  
 Rio de Janeiro  
 Santiago  
 São Paulo

---

**POCKET**

**CARD**

---

*Booz & Company Inc.*

*Founded 1914*

*More than 3,300 staff members*

*57 offices in more than*

*30 countries worldwide*

*[www.booz.com](http://www.booz.com)*



---